

## ADVANCED METERING INFRASTRUCTURE



Excergy's CEO Jim Ketchledge wrote the industry-leading book, *Successful Smart Grid Implementation*

## TOP TEN DRIVERS

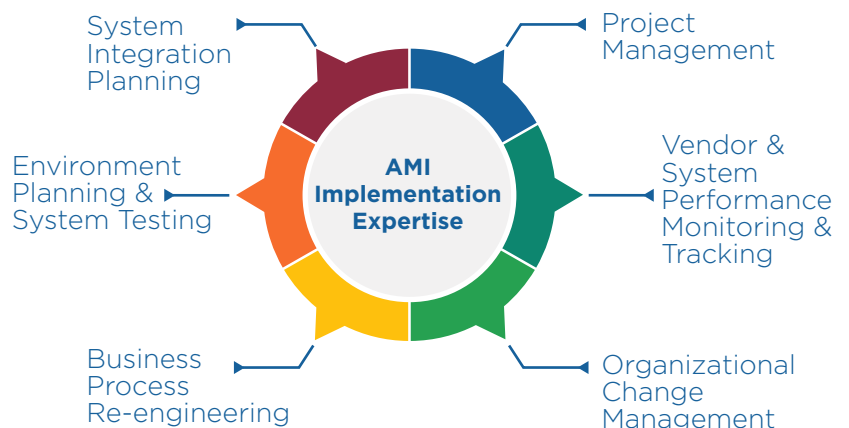
for exploring AMI system implementation

- 1 Reduce/Eliminate Manual Meter Reads
- 2 Reduce Meter Maintenance
- 3 Improve Customer Service
- 4 Improve Bill Processing
- 5 Save Energy/Gas/Water
- 6 Improve Theft/Leak Detection
- 7 Improve System Reliability & Performance
- 8 Improve Utility Operations & Reduce Costs
- 9 Reduce Outage Costs
- 10 Enhance Customer Experience

As technology options continue to mature and implementation costs become more manageable, Utilities are taking a fresh look at AMI implementation projects.

AMI offers electric, gas and water utilities a **significant opportunity to improve their operations**, as well as the experience of their customers.

Excergy has a wealth of knowledge and practical experience in evaluating and implementing AMI projects for all types and sizes of Utility clients—we literally **wrote the book** on it.



## AMI SERVICES

- ✓ Strategy development: vision, business drivers, technology and implementation options
- ✓ Implementation pre-planning and business case/feasibility study development
- ✓ AMI project initiation services: business process mapping, project team building & education, RFP & selection criteria, vendor negotiations & contracting
- ✓ Project and integrated program delivery management services
- ✓ Risk identification and management
- ✓ System integration support among AMI, MDMS, CIS and other utility legacy systems
- ✓ Stakeholder analysis to improve customer experience
- ✓ Change management support to ensure stakeholders embrace all that AMI has to offer